



100 years  
TOSAMA



Like a tree marks  
its years with the rings,  
we leave our footprints  
in time and space.



Tosama's 100 years

tell a story of decades of hard work, determination to make our way in the world, overcoming many challenges, and constantly seeking a better tomorrow. It is a story without end because it has always been written by people that can confidently keep up with the times and find inspiration in those we work for.

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issued on the 100th anniversary

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dear  
dear

**H**ow do we capture the essence of the century that has shaped our company in just a few words? There have been countless events, milestones, challenges, and above all, people who have left their mark in our shared space and time. It would be too hasty to try to list them all, as one might unintentionally overlook someone or something. Our tale of success is intricately woven with the tireless efforts and unwavering commitment of numerous individuals who have devoted either their entire careers or a few years to Tosama. It is composed of the courage and passion of those who had the right vision, determination, and knowledge, as well as the sweat, calloused hands, and long working hours of all those who tirelessly operated our machines, even during four shifts.

As we mark Tosama's centenary, we find ourselves at a juncture where the company confidently strides along a path that leads exclusively towards the future, guided by a crucial strategic decision: sustainable development. Therefore, care for the environment, business excellence, and responsibility towards employees and the community influence every single one of our decisions. They define our development projects, new products, and business relationships. With readiness for hard work and embracing constant changes, we gaze optimistically into the future.

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Mojca Šimnic Šolinc  
Director

Tomaž Brdnik  
Director



# our mission

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Tosama is a company dedicated to aiding generations in preserving, improving, or rediscovering health through its range of products and services.



Caring across generations for 100 years

# our vision

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Tosama will remain a globally recognized, innovative, and esteemed provider of hygiene and medical products under our own and foreign brands.

# our values

**T**osama is not merely a 100-year-old company; Tosama has always been and continues to be primarily about people. Despite the changes and transformations that we have undergone over the decades, even as our values have evolved and reshaped over time, those that have always been crucial to us have remained unchanged.

We have engraved justice, honesty, sincerity, trust, financial responsibility, and loyalty to the company into the foundations of our existence. Looking towards the future, we highlight the values that shape us, our work, and our relationship with the world: health, knowledge, and sustainability.



**JUSTICE**  
diligence  
**HONESTY**  
**SINCERITY**  
courage  
fearlessness  
**TRUST**  
responsibility

**HEALTH**  
innovation  
quality  
expertise  
**KNOWLEDGE**  
responsibility  
reliability  
**SUSTAINABILITY**  
care for the environment  
**FINANCIAL RESPONSIBILITY**  
freedom  
**CONNECTEDNESS**  
loyalty  
cooperation  
**DEDICATION TO THE COMPANY**  
teamwork  
**SECURITY**

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# Health

**Health** has been Tosama's commitment since its establishment. Care for generations has been woven into our first bandages, dressings, and sanitary pads, and it remains the prerequisite and foundation for everything we develop. Our firm and conscious decision is to provide the best possible care for all those whose lives we touch. Tosama is dedicated to the well-being of individuals, whether it involves restoring their health, supporting personal care, or catering to the needs of their loved ones. Moreover, Tosama holds a special commitment to all those for whom it represents a source of employment.

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# Knowledge

Our employees are **experts** from various fields, as our work consists of three major areas that require diverse knowledge. We are highly qualified specialists for medical devices, personal and intimate care, and childcare products, which is why we employ experts in these fields. Recognizing that people require a significant amount of knowledge to effectively use all our products, we responsibly embrace our role in the educational process. We educate young individuals about intimate care, share knowledge about wound care and compression therapy with healthcare professionals, and tirelessly provide advice to customers in our stores.

Furthermore, we are building our own repository of unique knowledge and services through systematic employee training. Particularly, we have acquired extensive expertise in technology, quality, and marketing.

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# Sustainability

Commitment to **sustainability** and transitioning to the concept of a circular economy have become an imperative and priority in today's business environment. It is a fundamental principle that we have already adopted and integrated into the core of our operations at Tosama.



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Caring across generations for 100 years





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We are committed  
to natural.

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# Putting sustainable requirements into practice

**S**ustainable development is our fundamental commitment. Therefore, we integrate the principles of responsible treatment towards employees and the social environment, business excellence, and environmental care into all areas of our business operations and the entire system of strategic management.

## WE PROTECT THE ENVIRONMENT

By focusing on responsible environmental practices, we have committed to seeking ways to lead and monitor our manufacturing and other processes through efficient use of energy resources, pollution prevention, waste reduction, and recycling. We are phasing out old technologies, thereby reducing emissions, optimizing natural resource utilization, and decreasing plastic consumption. In the past year alone, we have successfully reduced our plastic use by 100 tons.

## WE ARE RESPONSIBLE TOWARDS EMPLOYEES AND THE SOCIAL ENVIRONMENT

Our awareness that employees are key stakeholders in the company drives us to foster responsible collaboration, ethical conduct, and respect for all. We contribute to the satisfaction of our local community through stable employment, opportunities for career growth, and the principles of a family-friendly company. We are a reliable supporter of local, social, sports, health, and humanitarian projects.

We invest resources in educating various social groups, particularly in wound care and intimate health.

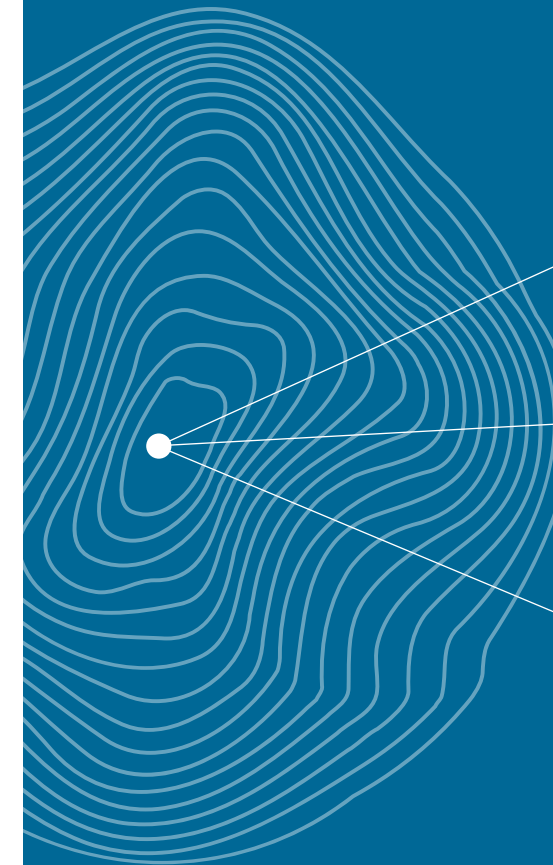
## WE STRIVE FOR BUSINESS EXCELLENCE

The guiding principle of our business is compliance with international standards and regulations, including ISO 9001, ISO 13485, and ISO 14001, MDSAP, IFS HPC, MDD and MDR, CMDR, OEKO-TEX® Standard 100, Nordic Ecolabeling, GOTS, OCS, FSC, EDANA guidelines, and more.

Acknowledging the significance of knowledge transfer, we actively partner with both domestic and international research centres to develop products that prioritize user and environmental safety. This commitment to innovation is further evidenced by our ownership of nine international patents.

# SUSTAINABILITY

From commitments to actions.



ENVIRONMENTAL CARE

BUSINESS EXCELLENCE

RESPONSIBILITY TOWARDS EMPLOYEES AND SOCIAL ENVIRONMENT



# mastering mastering the quality management system

**S**afety and reliability of our products have never been just empty words for us. With our well-established quality systems dating back to 1996, we provide tangible evidence that both commitments are verifiable and measurable. Our commitment to sustainability and corporate social responsibility, which we made a decade ago, is also responsibly validated through international certifications. We take pride in the fact that more than a half of our products are made exclusively from natural materials, and their quality is analysed daily in our own laboratories.

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## ISO 13485 and ISO 9001

ISO 13485 is a harmonized standard through which, as a manufacturer of medical devices, we demonstrate the conformity of our quality system with the requirements of the MDR regulation that governs medical devices in the EU.

Similarly, we demonstrate our commitment to quality and user satisfaction with the ISO 9001 standard.

## ISO 14001

Throughout the entire product lifecycle from development onwards, we identify, control, and monitor environmental impact. With the ISO 14001 standard, we commit to responsible use of natural resources, the use of less hazardous substances and technologies, efficient resource utilization, improvement of energy efficiency, prudent water management, and reduction of waste and emissions into the atmosphere.

## MDSAP

MDSAP is a single audit program for medical device manufacturer's quality management system. Through this program, we have demonstrated our consistent adherence to customer requirements and applicable regulatory standards in Canada and the United States for the production of medical devices and related services. Based on our compliance with MDSAP, we have obtained licenses from Health Canada and the FDA.

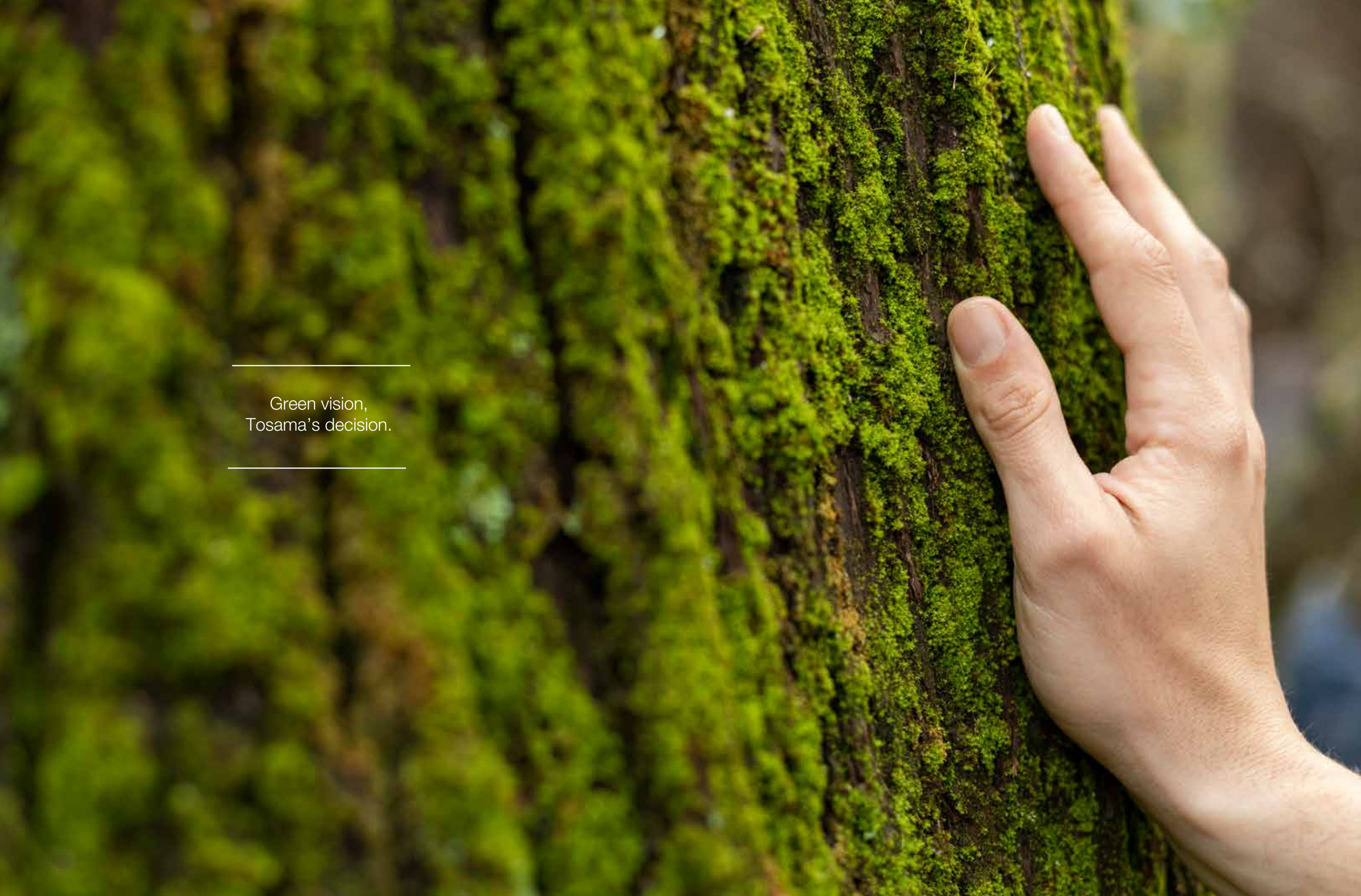
## IFS HPC

We have obtained the prestigious IFS HPC certificate, recognized and valued by retail chains. It guarantees that we produce and distribute personal care products that are safe for users and do not pose any harm to their health.

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Green vision,  
Tosama's decision.

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# partnership

## partnership with suppliers committed to sustainability

**S**trategic procurement of raw materials is a crucial component in creating profitability for the company; potential success begins here. Tosama's ability to adapt to the market and global competition while continuously monitoring costs requires great flexibility and a constant search for new approaches to secure competitive pricing that aligns with the quality and quantity of materials and raw resources.



Due to our belief in global thinking and local action, we strive to source suppliers locally as much as possible. We obtain half of our required raw materials from Slovenia, and we generate 40% of our total raw material turnover domestically.

A glance at the statistics reveals that Tosama collaborates with 200 key suppliers. When selecting suppliers and determining the reasons for our choices, we align with the strategic directions of the company. Therefore, we prioritise sustainability and geographical location of the suppliers as key selection criteria.

We actively foster partnerships with suppliers who prioritize sustainable business practices, working together to develop more eco-friendly materials. As a result of this focus, a considerable number of our products can be labelled as biodegradable, compostable, or made from recycled or alternative materials.



# reducing plastic use

**Y**ears ago, when Tosama committed to naturalness and sustainable business practices, we were well aware that it would require a significant amount of development tasks, material testing, and changes in our production processes. That's why back in 2020, we established a project team with the task of exploring as many opportunities and possibilities as possible to introduce processes, measures, materials, and products that would support and demonstrate these commitments in practice. The project team called Eco Braintrust continuously seeks ways of responsible environmental management and explores the possibilities of eliminating or at least reducing the use of plastic materials in the company.



In the two years since we established Eco Braintrust, we have found several effective solutions:

- We have replaced plastic packaging of various products with biodegradable.
- We have discontinued certain types of packaging where plastic predominated.
- In the cases where plastic packaging is necessary for now, we reduced the weight of the plastic or introduced recycled plastic.
- We have eliminated certain programs and products that were environmentally unsustainable.



The objectives of Eco Braintrust are focused on the long term. With its help, we have successfully made environmental care a fundamental guiding principle in the design of every product or process within our company. As a result, we are proud to announce a significant achievement within just two years since its establishment that neatly aligns with our company's anniversary: we have reduced plastic use by 100 tons.

TOSAMA annually uses  
**100 tons**  
LESS PLASTIC

# reducing the burden on the environment

One of the biggest challenges of Eco Braintrust is the project of replacing plastic tampon applicators with more environmentally friendly alternatives. Applicators have been globally recognized as single-use products and significant environmental pollutants. Tosama has been actively tackling this challenge for several years now. We have found two solutions that are already yielding results and showing promising market success while making a significant contribution to environmental care: reusable applicators and applicators made from biodegradable materials.

Reusable applicators are not a completely new concept worldwide, but at Tosama, we have found a simple and widely applicable solution in the form of an innovative three-part applicator tube that fits all tampon sizes. Its value is further enhanced by the choice of material used for its manufacturing: it is made from medical-grade plastic that is recyclable. We have protected this innovative tube with a patent.



PATENT  
Reusable applicator tube  
for tampon insertion.



Caring across generations for 100 years



A decade of demanding methodical research in partnership with the Italian company Corman has produced a biodegradable applicator. Utilizing waste products from wheat, corn, and sugarcane, we transform them into plastic biomass that can be moulded. This innovative bioplastic offers the same performance as conventional plastics, while also providing the crucial advantage of being environmentally friendly. The ground-breaking tampon applicator is making its debut precisely on our company's anniversary. Corman's Organyc brand will be the first to offer the new biodegradable and compostable plastic applicator, followed by integration into Jasmin and Natura Femina brands by Tosama.



# choosing natural

When developing products for intimate care at Tosama, we go beyond mere technological considerations. Our focus is on the holistic well-being of women, considering their body's specific needs and health requirements. We embrace the entirety of their feminine nature, recognizing the importance of catering to every aspect of their well-being.

Over fifty years ago, we consciously chose what many have only recently discovered in intimate care: natural materials. These materials have been proven to be the optimal choice for women's health, their well-being during period, and the skin and mucous membranes of intimate area, as well as for the environment. Nature plays a fundamental role in shaping both modern Tosama and our innovative product range. These products represent the latest trend in the intimate care market, offering top quality and a sustainable approach.

## GOTS

The GOTS (Global Organic Textile Standard) certification is the worldwide leading textile processing standard for organic fibres. It guarantees the quality of organic products and promotes care for people and the environment throughout the entire supply chain, from production to the end user. The certification confirms that dyes and other chemicals used in the process comply with strict requirements regarding toxicity and biodegradability.



## OCS

The OCS (Organic Content Standard) guarantees that textile products contain natural organic fibres. Certification according to this standard validates the presence of organic fibres sourced from organic farming and provides traceability throughout the entire supply chain, from raw materials to intermediate and final products.



Caring across generations for 100 years



## FSC

The Forest Stewardship Council (FSC) certification is a mark of responsible forest management, ensuring the quality of products derived from wood raw materials with a focus on sustainable use, forest conservation, and restoration. It confirms the commitment to responsibility and care for people and the environment throughout the entire supply chain, from sourcing to the end user.



## ÖEKO-TEX®

The ÖEKO-TEX® STANDARD 100 requires that every component of the product is tested for harmful substances. The standard confirms that the product does not contain any harmful substances, making it safe and non-toxic for human health.



## DERMATEST

DERMATEST guarantees that products are dermatologically tested on humans by independent institutions and confirms that they do not cause skin irritation or inflammation.



## NORDIC ECOLABEL

The NORDIC ECOLABEL (SWAN) certification guarantees that products meet the requirements for reducing environmental impact throughout their entire life cycle, contributing to a better future for the planet, future generations, and ourselves.



## GREEN VISION – TOSAMA'S DECISION

With the GREEN VISION – TOSAMA'S DECISION seal, Tosama affirms that the product is both health- and environmentally friendly. We apply this seal to products that are completely eco friendly, as well as those in which we have successfully reduced the proportion of ingredients with negative impact on the environment and human health through meticulous planning.



# demonstrating the suitability of our products

**T**hrough scheduled, stringent, and efficient control measures, we guarantee the indisputable quality of our products. Each product undergoes at least three levels of supervision, including entry, process, and final inspections. The testing methods employed in our microbiology, chemical, and physical laboratories are standardized, encompassing over 100 different laboratory techniques. To maintain the exceptional quality of our products, regular process monitoring and final inspections are conducted in accordance with more than 170 control plans. The accuracy of our measurements is guaranteed through comparative tests conducted in collaboration with external laboratories and providers of proficiency testing.

## Microbiology laboratory

It performs microbiological analyses to confirm the effectiveness of the sterilization process and acceptability of the materials and products. It also conducts sanitary inspections in production.

## Physical laboratory

It performs specialized physical analyses on absorbency, stability, tear strength, fibre release, air permeability, material elasticity, and other properties.

## Chemical laboratory

It is responsible for basic chemical analyses prescribed in the European Pharmacopoeia for determining the chemical purity of products, as well as complex analyses of the raw material composition of fibres.

## Construction laboratory

It provides extensive technical support in the design and implementation of structural elements and performs mechanical testing of these elements.

2,000  
microbiological analyses

14,000  
physical analyses

2,000  
analyses of raw materials

20,000  
inspections of production batches



# engineering

## in-house mechanical engineering

**T**hroughout the years, the uniqueness and originality of a significant part of our production have required specific equipment and technology. In order to fully realize our ideas, we often had to develop our own tools, instruments, and even custom machines. As a result, we now take pride in our uniquely crafted products, which boast numerous patents and proprietary technology. Through ongoing collaboration with the scientific community and our unwavering commitment to exceptional quality, we have successfully maintained our position as a vital and competitive player in the demanding global market.

5 new machines

5,000 spare parts

**O**ver the past decade, we have dedicated our efforts to structural updates and expanding our production capacity. We have constructed five new machines, upgraded existing production lines, and manufactured over 5000 spare parts.



# creating trends and standing out from the crowd

**E**specially with our hygiene tampons, we entered foreign markets as fresh trendsetters and innovators, as a manufacturer that stands out from the crowd. In order to succeed and thrive, we had to offer tampons that catered to unique customer needs that others couldn't fulfill, such as small tampons for teenagers, the first tampons made of pure cotton, tampons for swimming, and tampons with probiotics. Patents and international quality certifications helped pave the demanding export paths more firmly.

Tosama is the first and to this day the only Slovenian tampon manufacturer. We purchased our first machine for making tampons in 1983, and we have been expanding our production capacities ever since. Every day, we produce two million tampons. Alongside technology, we also develop new shapes, sizes, and absorbencies of tampons, with a strong emphasis on innovation and natural materials.

Our hygienic tampons stand as our most successful export products, establishing our presence on all continents. We have gained recognition in over forty countries as a versatile, high-quality, and dependable manufacturer. Our commitment to innovation, exceptional quality, and state-of-the-art machinery has been instrumental in our success.



**PATENT**  
Hug  
Interweaved fibres on the surface of the cotton tampon ensure smoothness and stability.



**PATENT**  
Reusable applicator tube  
Reusable applicator tube for tampon insertion.



**PATENT**  
Trust in use  
A special design of the applicator ensures reliable and hygienic tampon insertion.



**PATENT**  
Aqua Block  
The medical hydrophobic barrier at the end of the tampon prevents liquids from the environment from entering vagina.



**PATENT**  
Combed tampon  
Combed and perfectly aligned fibres on the surface of the cotton tampon enhance its stability.



**PATENT**  
Butter Fly  
The smooth surface surrounding the core of the tampon enhances the smoothness during insertion and removal.



**PATENT**  
Four leaf clover  
Four primary longitudinal channels for faster absorption and even expansion of the tampon.

72 types of tampons,  
42 are made from organic cotton.



# we meet we meet the requirements of the American market

In the United States, hygienic tampons are classified as medical devices, and before they are marketed, they require manufacturing approval and registration with the FDA (Food and Drug Administration), the US government agency responsible for food and drug regulation under the Department of Health. The FDA plays a crucial role in ensuring the quality, safety, and efficacy of drugs and health-related products. It conducts thorough inspections of manufacturing facilities, both within the United States and in countries from where these products are imported. The FDA inspection, renowned for its rigorous standards, was successfully carried out at Tosama, granting us the approval to enter the US market. We primarily export products that have been our company's bestsellers in recent years: applicator tampons, mostly made from organic cotton. We produce 70 million of them annually, with over 80% sold in the American market.



# pampering with sanitary pads made from natural materials

**W**omen are deeply aware of the significance of nurturing themselves with love, mindfulness, and purpose. Our well-being is a culmination of numerous right choices that contribute to confidence, beauty, overall wellness, and good health.



Intimate care is a solid foundation for women's overall health. Choosing the right personal care products, especially sanitary pads and tampons, is crucial for maintaining the delicate microflora of the intimate area.

At Tosama, we are increasingly focused on researching the impact that sanitary pads have on our health. Modern, informed women who seek the best for themselves don't fall for empty promises and pretty packaging. They expect safety, reliability, and assurance from their intimate allies, ensuring that they do not cause any harm to their own health or the environment. Consequently, these women choose products that delicately care for their intimate areas, help preserve the natural defence mechanism, maintain vaginal flora balance, and are free from harmful chemical additives.



**PATENT**  
Safety Channel  
Patented absorbent core with a system of distribution channels.

## SANITARY PAD

It is a pad with an absorbent core that is not compressed or reduced in thickness, with or without a liquid barrier. The top layer is made of fibrous material or mesh. A maternity pad is longer and more absorbent than a regular pad.

## PANTY LINER

A panty liner or a panty shield is a small, extremely thin sanitary pad with a liquid barrier, typically without wings.

## ULTRA-THIN SANITARY PAD

Sanitary pad with a thin absorbent core made of cellulose, cotton, or organic cotton. Top layer is made of cotton or organic cotton. It has a liquid barrier that allows air circulation and is free from fragrances and dyes.

## INCONTINENCE PAD

A pad with a specific top layer and enhanced absorbency to address specific issues related to urine leakage.

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In product development, we prioritize  
natural materials  
for our intimate care products  
and medical devices.

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# building strong brands

**B**uilding strong proprietary brands has been one of the key strategic decisions of our existence, along with our continuous and purposeful pursuit of entry into important foreign markets. Moreover, we are dedicated to delivering products and services that precisely cater to the demands of our domestic market and local customers.

At Tosama, we have always sought business opportunities in strategic development projects aimed at addressing people's needs and challenges. We have connected them with a commitment to nature and a determination that our products must provide solutions and improve lives, rather than exacerbate existing issues.



Today, Tosama is shaping its story through four strong brands, purposefully and carefully supporting the health of all generations. We are devoted to developing and manufacturing products that align with our unwavering commitment to naturalness. This dedication enables our products to accompany individuals from birth, providing exceptional intimate and overall care. Moreover, our products serve as reliable companions during times of illness and in later years, supporting individuals throughout their journey.

## Natura Femina

A modern brand of intimate care products, successfully keeping pace with global competition for over a decade and even surpassing it in terms of female health care. It is highly regarded by mature women who appreciate high quality, as well as modern young women who strive for the utmost satisfaction and well-being.

## Jasmin

The Jasmin brand of cotton hygiene products has been embraced by young girls, offering them a dual benefit: reliable security and premium quality. It also teaches them the significance of prioritizing their intimate health from their first period onward by making informed choices about the materials they use.

## to.to

The vibrant range of to.to products enhances the lives of young families at every step. This brand, known for its commitment to natural products, has become synonymous with attentive care and gentle nurturing for both mothers and their little ones. Furthermore, it increasingly extends its support to other family members, offering assistance and care to all.

## Viva

The brand, named after the Latin word for life, offers a comprehensive range of products for wound care. It includes primary and secondary dressings, both absorbent and non-absorbent, as well as fixing and compression bandages, plasters, and dressings impregnated with medical chestnut honey.



# Natura Femina

even for the most sensitive

**B**eing a woman is something extraordinary – it encompasses beauty and challenges in equal measure. My feminine nature shapes and defines me, making me attractive, beautiful, strong, gentle, kind, and compassionate, yet it also makes it difficult for me to always show my vulnerability where I may need help, support, and love.

Natura Femina represents the pinnacle of what we can offer to the modern, empowered woman. Its development is grounded in the wisdom we have acquired through a century-long tradition of crafting products with utmost care for women’s intimate health. Our unwavering dedication to honouring the essence of womanhood has led us to create a brand that allows a woman to embrace her true beauty – a brand that can be described in one word: natural.

## EVEN FOR THE MOST SENSITIVE

Fully biodegradable ultra-thin sanitary pads with a core and top layer made of certified 100% organic cotton, free from dyes and fragrances. Featuring a patented absorbent core and a distribution channel system. Digital tampons made from organic cotton. The line proudly holds the GOTS certification.



## PURE COTTON

Ultra-thin sanitary pads distinguished by the softness of pure cotton. The top layer and absorbent core of the pad are made from 100% cotton. The pads are dermatologically tested, free from dyes and fragrances. The line is complemented by cotton tampons with applicator.

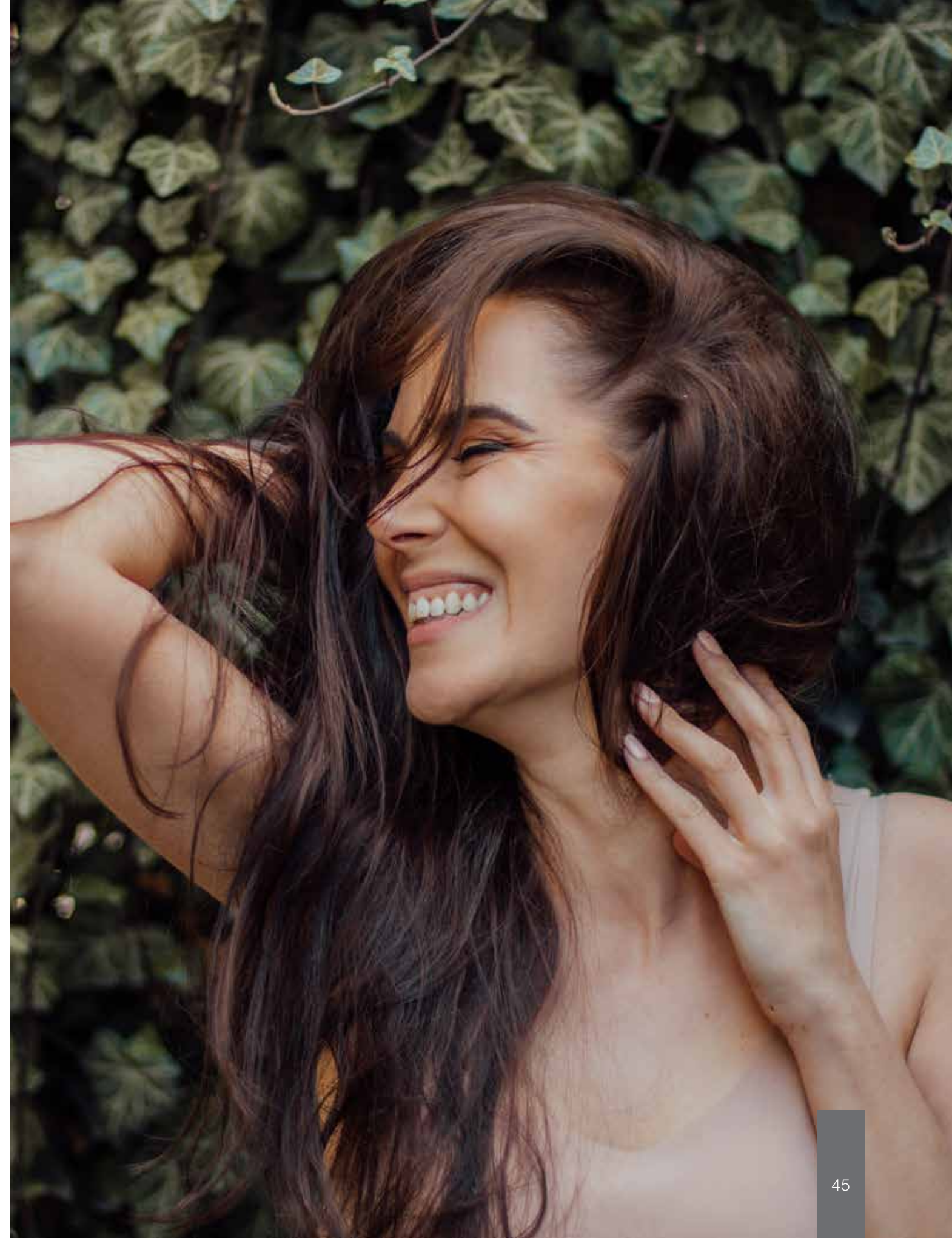


## PROBIOTICS

A product line that supports the microflora of the female intimate area. Digital tampons with probiotics help establish a stable acidic environment in the vagina. Cream, intimate soap, and intimate gel (lubricant) with probiotic action contribute to maintaining a normal balance of microflora.



Caring across generations for 100 years





# Jasmin

choose the best,  
feel the best

**A** brand of cotton hygiene products that has been embraced by young girls, offering them a dual benefit: reliable security and premium quality. We strongly prioritize educating young individuals about the significance of selecting natural materials for their intimate health and overall well-being.



### CHOOSE THE BEST FEEL THE BEST

These sanitary pads boast a unique combination: a top layer made of 100% organic cotton and an absorbent core made of natural material with enhanced absorption capacity. They are free from dyes and fragrances. The line is complemented by cotton tampons.

### SOFT & GENTLE SKIN AND BODY CARE

A wide selection of essential 100% cotton products, including cotton pads, swabs, and wipes, for facial and body cleansing and care.

### TAMPONS FOR SWIMMING

Digital tampons with a medical hydrophobic barrier that prevents water from entering vagina. A set of applicator tampons with three different levels of absorbency.



Caring across generations for 100 years





# To.to this is what we need

Our world is filled with laughter and tears, pampering, cuddles, lively chatter, and a strong focus on well-being. It is the world of to.to. It embodies the vibrant colour of orange, while radiating gentleness, care, attentiveness, and utmost protection, all in a natural way. This is why we feel secure and at ease within it. to.to is our constant companion, nurturing us, easing minor troubles, and ensuring we stay dry, clean, and worry-free, wherever we may be.

## CARE FOR EXPECTANT AND NEW MOTHERS

By using to.to products (maternity pads, mesh underwear, nursing pads, lanolin for nipple care, and stretch marks cream), new mummies will experience comfort and a sense of well-being.



## GENTLE WASHING AND WIPING

Cotton wool, muslin nappies and wipes, cotton pads, biodegradable soft wipes, and moist wipes ensure gentle cleansing and wiping.



## NATURAL COSMETICS

to.to cosmetic products – creams, oils, soaps, and shampoos – contain from 98% to 100% natural ingredients. Particularly noteworthy are shea butter, olive oil, almond oil, and calendula.



Caring across generations for 100 years.



# winning prizes for innovation and quality



# guaranteeing compliance with MDR and MDD regulations

917

OF OUR MEDICAL DEVICES ARE COMPLIANT WITH THE REGULATION.

- BANDAGES
- PLASTERS
- ADHESIVE TAPES
- GAUZE AND NON-WOVEN PRODUCTS
- ABSORBENT PADS
- MINOR PROCEDURE KITS
- SURGERY KITS
- MEDICAL COTTON
- PRODUCTS WITH MEDICAL CHESTNUT HONEY
- MEDICAL PROTECTIVE WEAR AND ACCESSORIES
- FIRST AID KITS



MEDICAL DEVICES (MDS) ARE USED FOR THE TREATMENT AND ALLEVIATION OF MEDICAL CONDITIONS, INJURIES, AND DEFICIENCIES. THEY ACHIEVE THEIR PRIMARY EFFECT THROUGH NON-PHARMACOLOGICAL MEANS.

#### User safety

We provide the safety and efficacy of medical devices while maintaining a favourable risk-benefit ratio.

#### Documentation control

Comprehensive technical documentation for medical devices guarantees their compliant development, manufacturing, and market placement.

#### Post-market monitoring

We have established an efficient post-market monitoring system.

#### Implementation of new development

We closely follow all the latest developments in the regulation of medical devices.



Caring across generations for 100 years



The MDR (Medical Devices Regulation) introduces a contemporary regulatory framework in the EU, with the objective of safeguarding public health and ensuring the safety of patients and users of medical devices. The updated rules of the MDR bring several new developments, including the implementation of a unique device identification (UDI) system, which registers each medical device in the European Database for Medical Devices (EUDAMED). There is also an increased emphasis on monitoring the device throughout its lifecycle and ensuring compliance when the device is placed on the market. Medical devices that comply with the MDR are marked with the CE symbol.

# Viva comprehensive wound care

**V**iva represents everything necessary for contemporary wound care, whether at home, in clinics, or hospitals. These essential medical devices serve as the cornerstone of our medical program. Rooted in Tosama's esteemed tradition and the extensive knowledge and experience accumulated over several decades, Viva epitomizes dependable, safe, modern, and, above all, innovative wound care.

## DRESSINGS WITH HONEY

VIVAMEL primary dressings with medical chestnut honey are designed to facilitate wound healing and enhance local immune response. Our product range includes VIVAMEL alginat, VIVAMEL contact, VIVAMEL honey in a tube, and VIVAMEL protect.



## ABSORBENT DRESSINGS AND PLASTERS

VIVANET and VIVASORB are absorbent wound dressings designed to effectively manage wound exudate while providing mechanical protection. VIVACARE plasters for minor wounds, VIVAPORE surgical plasters, and VIVAAQUA waterproof plasters all ensure sterile and reliable coverage.



## BANDAGES

VIVASOFT, VIVASOFT EXTRA, VIVALAST, and VIVAMAX are designed for securing dressings in place. VIVAVENE, VIVAFIT, and VIVAFLEX are compression bandages for preventive and compression therapy in venous diseases.



Caring across generations for 100 years



# Vivamel

## reducing the number of limb amputations

**D**ue to its composition and properties, medical chestnut honey is ideal for wound healing. The viscosity of chestnut honey creates an environment in the wound that promotes healing. The high osmotic activity of sugar in the honey helps cleanse the wound exudate, while the dissolved honey creates a moist environment (moist wounds heal up to 50% faster). Inflammation, swelling, and pain subside more quickly, and granulation and epithelialization are intensified. Additionally, scar formation and tissue damage are decreased. Considering the biochemical and physical properties of medical chestnut honey, as well as its antimicrobial effectiveness, Vivamel is indicated for acute and chronic wound treatment.

### VIVAMEL ALGINAT

for wounds with heavy to moderate exudate



### VIVAMEL CONTACT

for wounds with weak to no exudate



### VIVAMEL PROTECT

for wounds with weakly to moderate exudate



### VIVAMEL TUBA

may be used independently or added to Vivamel dressings to intensify the healing process.



### VIVACARE MEL

is a kit that includes sterile bandages and medical chestnut honey in a tube.



Caring across generations for 100 years.



**PATENT**  
Vivamel PLUS  
Wound dressings with  
analgesic component



# striving striving for accessibility of modern wound dressings

**W**e have identified two prominent challenges in the field of wound care. The first one is undoubtedly the lack of awareness regarding modern wound dressings, including their functionalities and the impact they have on the healing process. The second challenge is the limited accessibility to modern wound dressings. In some countries, advanced wound dressings have yet to be included on the list of medical devices covered by health insurance providers.

AUSTRIA  
GERMANY  
BELGIUM  
CZECHIA  
SLOVAKIA

are the countries where we have already included Vivamel dressings with medical chestnut honey in the list of medical devices covered by health insurance, also known as the positive list.

**vivamel**  
medical chestnut honey

SLOVENIA  
SWEDEN  
SERBIA  
MONTENEGRO  
NORTH MACEDONIA  
CROATIA  
BOSNIA AND  
HERZEGOVINA  
ROMANIA  
ESTONIA

Vivamel is already being marketed in most European countries, and we are in the process of inclusion on the positive list in Croatia, Romania, and Slovakia.



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Tosama is proud to be a member of MedTech Slovenia, an independent and non-profit professional organization that plays a vital role in uniting and coordinating companies in the field of modern and innovative medical technologies. It also includes companies providing services to patients, healthcare professionals, and the healthcare system in Slovenia. MedTech Slovenia actively promotes the highest ethical standards across all aspects of its operations, following the example set by the European association MedTech Europe.

Together with other members of MedTech Slovenia, we prioritize the health of users and patients. Our collective efforts are reflected in numerous activities aimed at providing patients with the latest medical devices.

In the field of wound care, the main challenge lies in the inclusion of modern dressings on the list of medical devices covered by insurance. To address this challenge, we have developed a catalogue of modern wound dressings that includes descriptions, names, dimensions of dressings and other devices for wound care, specifically designed for healthcare institutions.

# advising our customers

**W**ith a clear understanding that the majority of our products are not the kind that can simply be placed on store shelves and advertised, we are actively building our own retail network. We recognize that when it comes to health and well-being, people need more than just products – they need guidance, assistance, and a demonstration of how to use them effectively. Through our specialised stores, we established a closer connection to the community, allowing our knowledgeable staff to provide personalized advice and help individuals find the best solutions for their needs. Furthermore, we extend our support to those with limited mobility by offering free home delivery.

VIR  
CELJE  
IZOLA  
KOPER  
MARIBOR  
LJUBLJANA  
[www.tosamashop.si](http://www.tosamashop.si)

#### **TOSAMA's specialised stores**

are authorized to dispense medical devices upon prescription. Our own retail stores offer a range of care products for babies, pregnant women, and new mothers, as well as sanitary pads, tampons, and other intimate care products. We also provide household and gardening articles, pet care products, and medical devices.

We specialise in offering expert advice and guidance in three essential areas: baby care, intimate care, and wound care.



Caring across generations for 100 years

## WE ISSUE THE FOLLOWING ITEMS WITH A PRESCRIPTION:

- Dressings and wound care materials
- Incontinence aids
- Diabetes management devices
- Orthoses for limb and spinal stabilisation
- Colostomy and urostomy supplies
- Hernia belts and cannulas
- Mobility aids
- Toilet chairs and seats

## FREE\* HOME DELIVERY OF MEDICAL DEVICES



1. The doctor issues a medical prescription.



2. Call 080 73 30 or 040 673 111.



3. A nurse provides advice on selecting the appropriate medical device.



4. Free delivery and consultation services.

\*We offer free delivery from all our stores within a 35 km radius. For deliveries beyond this distance, charges apply based on the number of kilometers or the weight of the package. For more information, please visit our website at [www.tosama.si](http://www.tosama.si).

# educating and raising awareness among young people

**W**e have launched a large donation project called For Women's Health. The decision to undertake this project aligns with our company's mission, which focuses on raising awareness and educating users, particularly young girls, about the importance of proper and healthy use of hygiene products. Our project aims to support a social initiative advocating for free menstrual products in public educational institutions, and we have taken the first step. In this milestone year, we are donating 600,000 sanitary pads and tampons to 100 elementary schools that have responded to our open invitation. This quantity will fulfil the needs of their female students throughout the school year. Furthermore, we have strongly supported the donation with educational initiatives. We have prepared an engaging and informative lesson on intimate care for elementary school students, as we have recognized that these topics remain relatively unfamiliar to them.

All Jasmin sanitary pads and tampons that have been donated to schools are made from the highest-quality natural materials. As an integral part of the educational aspect of the project, our experts offer valuable knowledge to students, including both girls and boys, about the significance of intimate health for overall well-being. In addition, they have prepared hands-on workshops to effectively guide students in recognizing high-quality sanitary pads and tampons and instruct them on the correct usage.



Caring across generations for 100 years

**FOR**  
women's  health  
for free pads and tampons



DONATING  
MENSTRUAL  
PRODUCTS

600,000  
SANITARY PADS AND  
TAMPONS FOR

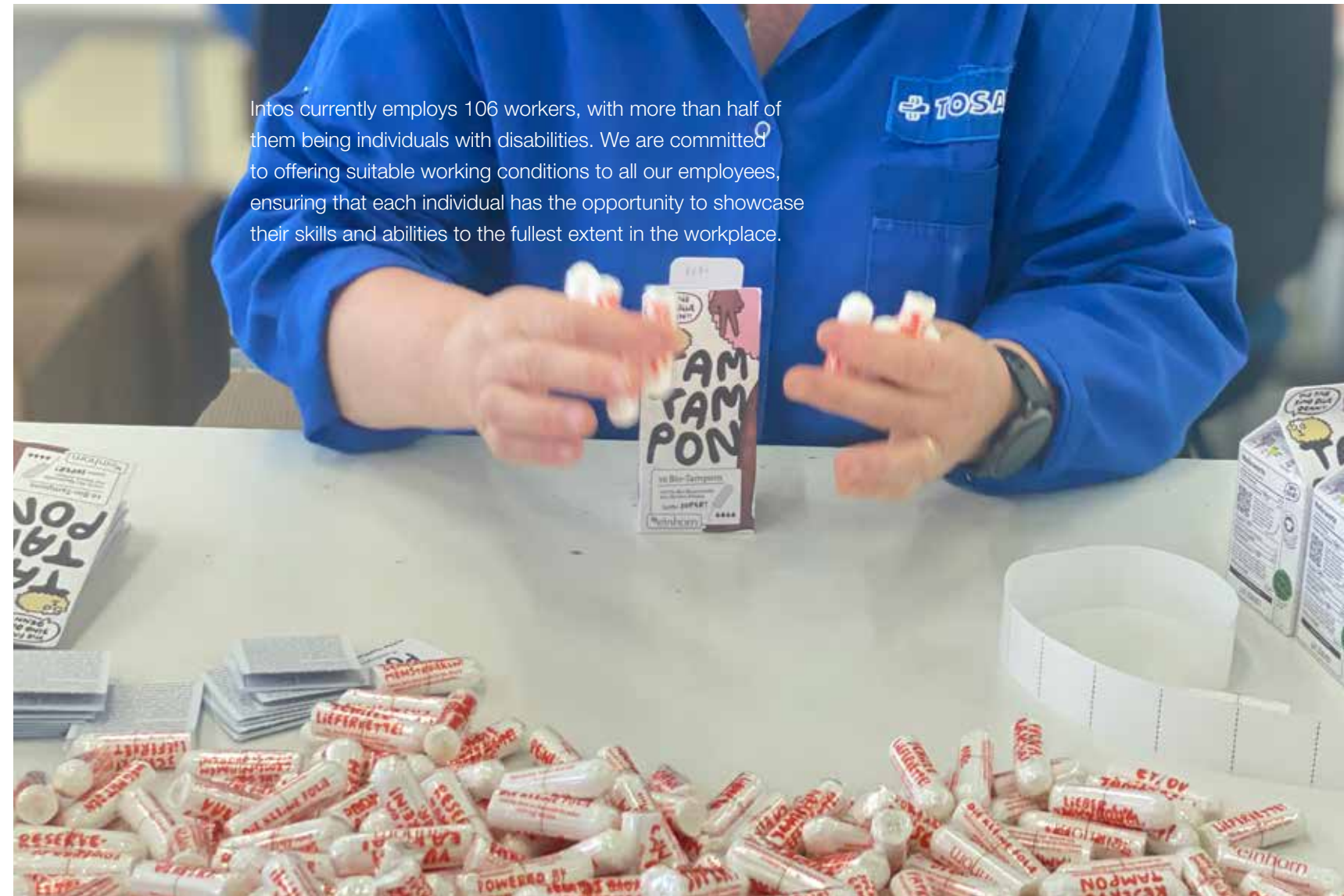
100  
SCHOOLS





# respecting respecting diversity and creating equal opportunities

**T**osama's employment strategy is built upon long-term engagements, and many of our employees from all generations have dedicated their entire careers to the company. In line with our strategy to ensure equal employment opportunities and programs for job retention and the return of individuals with disabilities to work, we established a sheltered workshop called Intos in 2007. Intos primarily aims to support our employees who experience disabilities during their employment and struggle to perform their regular duties, potentially putting their jobs at risk, as well as older workers who may no longer be able to continue their long-standing roles. At Intos, we strive to find suitable and appropriate tasks that allow these individuals to remain actively employed and surpass any limitations they may face. The main focus of Intos revolves around manual packaging of tampons, with our dedicated employees handling an impressive 50,000,000 units each year.



Intos currently employs 106 workers, with more than half of them being individuals with disabilities. We are committed to offering suitable working conditions to all our employees, ensuring that each individual has the opportunity to showcase their skills and abilities to the fullest extent in the workplace.



# peering into proudly peering into the future



529 employees

74%  26% 

268 of our employees are older than 50 years

47 years is the average AGE of our employees.

25 years is the average LENGTH OF EMPLOYMENT at TOSAMA.

We have paved our path with the values, beliefs, and principles that have helped us survive, thrive, and grow throughout the century. Today, our commitment to sustainable business propels us to take consistent action, strive for improvement, and embrace accountability for the impact we have on all aspects of life and work. In this pursuit, the wellbeing of individuals and the effective use of natural resources remain at the heart of our development and the cornerstone of our research, benefiting generations who rely on our products.

Our responsibility towards our employees, measured by their loyalty, motivation, and innovative contributions, remains our primary and unwavering imperative. As we move forward on our journey, our footsteps are already leaving a mark in space and time of the forthcoming century.





100 years

CARING ACROSS  
GENERATIONS